

Case Study for:

Advanced Metal Systems, Corp.

Holliston, Massachusetts



**Advanced
Metal Systems**

HOLLISTON, MA

508-429-0480

Case Study:

Advanced Metal Systems, Corp.

Case Study: Advanced Metal Systems, Corp.

56,668

Annually

TOTAL KWH
SAVED IN POPE
INDUSTRIAL PARK

\$26,255

TOTAL PROJECT
COST

\$3,725

Annually

ENERGY
SAVINGS

TURNKEY SERVICES USED

- Scope development
- Budgeting
- Project management
- Rebate management

2.1

Years

PAYBACK
PERIOD

\$18,378

REBATE

\$7,877

CUSTOMER
INVESTMENT

OPPORTUNITY

Advanced Metal Systems Corporation located in the Pope Industrial Park in Holliston, Massachusetts was established in 1991 as a distributor and installer of architectural panel systems. Since then, the company has built a solid reputation in New England for being a reliable source in providing specialty wall cladding solutions for numerous commercial, architectural, and retrofit applications. Advanced Metal sought to make their business more energy efficient and ultimately cut costs on their electricity bill. The facility, consisting of a warehouse and a small office space was filled with dull and outdated fluorescent lighting. The owner of Pope Industrial Park, Dan King, not only saw an opportunity to update the lighting to LED technology in Advanced Metal Systems, but knew there was an even greater opportunity to save on energy consumption by upgrading all the facilities in the park, and partnering with an energy solutions provider to do so.

SOLUTION

Energy Source, headquartered in Providence, Rhode Island connected with the local utility provider, Eversource for Pope Industrial Park, to assist with various aspects of the program including, scope development, project management, rebates, and completing each retrofit project on schedule and within the budget. Energy Source showed Dan that without any having to pay any upfront costs, at a fraction of the wattage, and an overall reduction in monthly costs, the installation of LED technology would generate energy savings of over \$3,500 annually. In about 2 years, every LED in the project will pay for itself through the energy saved just from replacing the outdated lighting.

